

Table 22 traces, for various trades, the movement in sales indexes since 1946, with differentiation between cash, instalment and charge sales. Statistics for 1946 are not available for the last six trades shown in the table. Trends in accounts outstanding are reviewed in a similar manner. The annual indexes shown were obtained by averaging the quarterly indexes allowing appropriate weighting for each quarter.

22.—Annual Summary of Indexes of Sales and Accounts Receivable, by Kinds of Business, 1946, 1948 and 1949

(1941=100)

Kind of Business	Sales during Year					Accounts Receivable at Dec. 31			
	Cash	Instalment	Charge	Total Credit	Total Sales	Instalment	Charge	Total	
Department stores.....	1946	171.4	103.7	198.7	157.1	167.9	54.9	191.8	107.3
	1948	206.1	194.4	299.8	251.3	217.5	193.8	302.1	234.9
	1949	210.3	227.4	316.2	275.3	226.6	236.9	326.7	271.0
Men's clothing.....	1946	159.8	14.7	120.1	93.4	154.8	16.8	107.2	83.8
	1948	200.8	72.4	191.1	159.9	192.7	108.5	184.8	165.1
	1949	194.8	91.2	203.4	174.3	190.8	124.3	202.4	182.1
Women's clothing.....	1946	175.6	66.9	202.3	153.4	170.9	44.1	170.3	122.1
	1948	216.6	92.0	292.1	227.4	219.1	70.6	280.0	210.3
	1949	232.2	88.2	304.8	237.4	233.3	53.8	305.1	219.2
Family clothing.....	1946	199.9	65.9	181.2	118.2	173.4	50.6	135.1	82.3
	1948	222.0	143.4	225.3	185.2	210.1	122.7	195.9	156.9
	1949	204.7	142.7	233.3	189.1	199.8	119.1	224.8	164.6
Furriers.....	1946	205.1	139.7	210.7	161.3	175.4	92.5	131.3	101.4
	1948	232.3	201.0	359.4	252.6	245.3	159.1	239.1	181.2
	1949	189.5	193.2	283.9	223.4	210.6	195.1	207.9	198.6
Household appliances and radios.	1946	230.2	48.5	206.4	99.9	148.9	15.6	102.4	29.7
	1948	291.6	140.2	295.3	181.4	217.6	63.5	133.9	76.2
	1949	272.4	163.7	247.4	187.8	215.2	95.1	118.7	99.8
Furniture.....	1946	304.6	76.2	213.5	102.4	145.0	24.4	60.4	62.5
	1948	290.0	126.1	202.9	140.9	172.1	86.4	110.5	89.4
	1949	272.0	138.3	234.0	155.4	179.8	106.3	132.3	109.5
Hardware.....	1946	215.0	52.6	176.5	160.6	194.8	25.3	107.4	97.6
	1948	242.1	87.2	224.2	199.1	226.0	70.8	137.6	124.8
	1949	239.0	129.5	225.4	211.8	229.4	76.9	170.7	158.4
Jewellery.....	1946	207.0	79.5	149.5	112.0	164.3	60.6	170.4	98.6
	1948	200.2	190.9	165.8	177.9	190.1	236.9	242.3	238.8
	1949	221.3	247.5	192.3	218.5	220.0	250.9	245.0	248.8
Motor-vehicles.....	1946	99.9	26.0	198.2	94.2	96.6	69.8	131.3	120.1
	1948	194.1	76.6	296.3	159.3	174.0	37.8	235.5	185.4
	1949	216.1	98.7	294.1	168.9	189.0	63.6	245.4	198.9
Food.....	1948	211.8	1	129.6	129.6	177.7	1	116.4	116.4
	1949	221.6	1	138.2	138.2	186.6	1	121.9	121.9
Country general.....	1948	212.0	1	175.9	175.9	200.0	1	98.8	98.8
	1949	208.5	1	188.7	188.7	202.0	1	106.4	106.4
Fuel dealers.....	1948	178.9	1	161.4	161.4	165.9	1	136.8	136.8
	1949	173.3	1	163.4	163.4	165.9	1	154.9	154.9
Feed stores.....	1948	248.7	1	245.1	245.1	247.0	1	143.1	143.1
	1949	238.2	1	243.5	243.5	240.7	1	152.2	152.2
Garages.....	1948	179.1	1	241.1	241.1	201.8	1	172.9	172.9
	1949	182.2	1	254.5	254.5	203.1	1	187.3	187.3
Filling stations.....	1948	166.5	1	148.3	148.3	163.6	1	183.6	183.6
	1949	159.0	1	163.3	163.3	159.7	1	223.5	223.5

¹ Instalment credit not characteristic of this trade.